

Shakita Trigg

ASP
Aligned Strategy Partners

FRACTIONAL COO · M&A INTEGRATION · OPERATIONS AT SCALE

Growth plans are won or lost in operations.
I make sure yours wins.

PEOPLE | PROCESS | SYSTEMS + AI

20+ yrs
Fortune 100 operations and technology leadership

5,000+
operating facilities supported worldwide

34
countries with launches and programs led

$1.4B
acquisition integration I helped lead

WHO I SERVE $20M to $500M companies · Private equity portfolio companies · Leaders preparing to scale, buy or sell

Friction to Flow I find what slows the business down and clear it, so teams deliver, the company scales and the results show up in the numbers.

INTRODUCE ME WHEN A LEADER SAYS

POST-DEAL INTEGRATION
"The deal closed. Now we need to integrate."
Bring M&A expertise to the table and unify teams, technology and customers.

GROWTH STRAIN
"Revenue doubled. Operations didn't."
Restore ownership, handoffs and delivery as the business scales.

DISCONNECTED OPERATIONS
"Our teams work around our systems."
Replace manual workarounds with tools that talk to each other.

EXECUTION
"The plan is approved. Someone has to run it."
An operations expert turns the targets into results, faster.

MY EXPERTISE

M&A integration
Teams, systems and customers brought together as one.
Protect the value you paid for.

Technology adoption
Architecture, rollout and change management.
Tools people actually use.

Operating model for scale
Clear roles, leadership rhythm and scorecards.
Faster decisions, clear accountability.

Global program delivery
One playbook across sites and countries.
The same result everywhere.

PROVEN CASE STUDIES

LOGISTICS · $1.4B ACQUISITION — YEAR 1 / YEAR 2

Challenge: Integrate a privately held company into a publicly traded one.

Result: **10 multi-million-dollar accounts** onboarded in year one, ahead of target. **Profitable within two years.**

POST-MERGER · RISK — WITHIN 1 YEAR

Challenge: Inherited risks became the public buyer's disclosed exposure.

Result: Critical and high risks closed from **44% to 70%+**. 94% of systems scanned, with **zero customer disruption.**

GLOBAL SUPPLY CHAIN · PLATFORM — 5 MONTHS

Challenge: 14 ways to place an order, most needing a person.

Result: Cut 14 paths to 4. Self-service orders grew from **39% to 75%** across North America, EMEA, the UK and Luxembourg.

GLOBAL OPERATIONS · SCALE — 2 YEARS

Challenge: Build planning, inventory and distribution across continents.

Result: Led a 45-person team on three continents and helped scale the function from about 100 to **2,000+ people**.

HOW WE WORK

Fractional COO: embedded, part-time leadership

Focused project: one integration or growth priority

First step: a short operating assessment

CREDENTIALS & RECOGNITION

BS + MS
Industrial & Systems Eng.

Six Sigma
Green Belt

SAFe®
Agilist

Certified AI Consultant
IAAIC 2026

YWCA
Tribute to Women

Pittsburgh
40 Under 40 · Fab 40

CAREER EXPERIENCE **Amazon · UPS · FedEx**

ALSO OFFERING **AI Training & Coaching for SMBs**

Know a leader who needs an operator?

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